



NORTH AMERICAN  
SUPPLY CHAIN  
EXECUTIVE SUMMIT  
**NASCES19**

September 10-11, 2019 | The Westin Chicago North Shore | Chicago, IL | [scl-summit.com](http://scl-summit.com)

## AGENDA

SEPTEMBER 9, 2019

3:45 - 4:45 pm

**WELCOME DAY  
DELEGATE  
WORKSHOP  
BREAKOUT  
ROOM 2**

### Digital Procurement Transformation – Next Generation Optimization: A Welcome Day Delegate Workshop

This pre-event presentation will take place in Room 2.



**Walter Charles**  
Chief Procurement Officer  
Allergan

4:55 - 5:55 pm

**WELCOME DAY  
PANEL  
BREAKOUT  
ROOM 2**

### Women in Supply Chain Management: A Welcome Day Panel

This pre-event group discussion will be a moderated conversation in Room 2.



**Kim Masone**  
VP, Global  
Logistics  
Hewlett  
Packard  
Enterprise



Houghton  
Mifflin  
Harcourt.



**Kristen Lavelle**  
SVP – Global  
Operations  
and Customer  
Experience  
Houghton Mifflin  
Harcourt



**Jackie Sturm**  
CVP & GM  
Global Supply  
Management  
Intel Corporation

**MARS WRIGLEY**



**Sophie Dvasse**  
Global Director  
Supply Chain  
Excellence  
Mars Wrigley



**Kristi Naidech**  
COO  
SCM Connections

6:00 - 7:00 pm



Proud Sponsor  
of the

*Drinks Reception*



7:00 - 7:50 am

## Registration and Breakfast

7:50 - 8:00 am

## Chair's Welcome Address



**Walter Charles**  
Chief Procurement Officer  
Allergan

8:00 - 8:35 am

## Fireside Chat: The Future of Decision-Making

- Defining seamless execution from the customer's point of view
- Real-world use cases of robotics, automation, the sharing economy, and artificial intelligence
- Debating how these influences will change the way resources are allocated across a global network
- Collaborating to develop new processes and capabilities through industry benchmarking



**Dave Bozeman**  
VP, Amazon  
Transportation Services  
Amazon

8:35 - 9:10 am

## Culture: The Key to Unlocking Change and Fueling Growth

- Transforming culture to drive enterprise change that delivers measurable supply chain impact
- Laying out the roadmap to creating and sustaining high performing teams
- Building space for disruption while keeping pace with the speed of business
- Redefining the north star as culture to achieve success, drive alignment and build the future



**Nicole Zukowski**  
VP, Chief Operating Officer  
Converse  
Nike

### ROOM 1 CHAIR



**Walter Charles**  
Chief  
Procurement  
Officer  
Allergan

### ROOM 2 CHAIR



**Mike Raftery**  
CEO  
SCM Connections

### ROOM 3 CHAIR



**Matthew Liotine**  
Professor of Supply Chain  
University of Illinois at Chicago

9:15 - 9:50 am

**BREAKOUT  
ROOM 1**  
PROCESS PLANNING  
& DESIGN

**Food's Unique Challenges for Supply Chain Professionals**

- Offering an overview of the extra factors and dimensions involved in running a world-class supply chain for food and beverage products
- How does Mondelez work to improve its supply chain processes without disrupting performance in a global marketplace with constantly evolving regulatory and economic environments?
- What can other industries apply to their own processes based upon Mondelez's example?



**Gabriel Arreaga**  
*SVP Integrated  
Supply Chain  
Mondelez  
International*

9:15 - 9:50 am

**BREAKOUT  
ROOM 2**  
VALUE  
OPTIMIZATION

**Value Chain Transformation Driven by Customer-Centric Thinking**

- Building flexibility and speed into a rapidly growing business
- Leveraging digital tools within the supply chain
- Collaborating with suppliers to enable a seamless journey from source to shelf
- Operational Excellence as the key to delivering unmatched performance

**LEVI STRAUSS & CO.**



**Anne Madison**  
*SVP Product Development  
& Sourcing  
Levi Strauss & Co*

9:15 - 9:50 am

**BREAKOUT  
ROOM 3**  
TALENT &  
TECHNICAL  
ENABLEMENT

**Building Supplier Production and Management Capabilities**

- Exploring the role of internal and external partnership management in decision-making and execution
- Incentivizing suppliers to invest in sustainability and the development of new capabilities
- Rethinking supplier performance metrics based on shared goals and a commitment to long-term relationships
- Finding the right capability and risk tolerance for suppliers that produce highly specialized components



**Rajeev Roy**  
*Director, Aftermarket Purchasing & Quality  
Robert Bosch LLC*

9:55 - 11:35 am

**Pre-Arranged One-to-One Meetings**

10:00 am – 10:20 am: Meeting Slot 1/Networking  
10:25 am – 10:45 am: Meeting Slot 2/Networking  
10:50 am – 11:10 am: Meeting Slot 3/Networking  
11:15 am – 11:35 am: Meeting Slot 4/Networking

11:40 am - 12:15 pm

**WORKSHOP  
BREAKOUT  
ROOM 1**

**An Executive Discussion on Leveraging People to Maximize Supply Chain Technologies and Performance**

- Understanding the human element of supply chain performance amidst the ongoing technological transformation
- Transitioning the system-based foundations of stability, reliability, and predictability found in the manufacturing plant to the distribution center
- Shifting the organizational mindset from incremental improvement to breakthrough using zero-loss thinking and a tiered management system
- Weaponizing the supply chain to serve as a base for competitive advantage and financial results



**Jordan Workman**  
*Global Director of Client Development  
Performance Solutions by Milliken*

11:40 am - 12:15 pm

**WORKSHOP  
BREAKOUT  
ROOM 2**

### Case Study: Transformation of a Supply Chain through People, Process and Technology

- Steps for mapping a global journey, including defining process and objectives, and organizational design and talent development
- Importance of technology to simplification and enabling transformation
- Why enabling digital planning is essential to managing supply chain complexity and demand uncertainty—and delivering excellent service at the lowest cost possible
- Why machine learning automation is critical for better results and more productive planners
- How to select the right digital tools to enable your transformation



**John Berry**  
Chief Operating Officer & SVP  
Strategic Initiatives  
Optimas Solutions



**Kyle Burby**  
Director, Supply Chain -  
North America  
Optimas Solutions

*A Case Study  
Brought to you by*



11:40 am - 12:15 pm

**WORKSHOP  
BREAKOUT  
ROOM 3**

### How Comcast Business Optimized their Commercial Supply Chain

How does Comcast Business's supply chain unit ensure that inventory for its commercial customers is accurately accounted for? By applying process mining technologies across their material management systems, Comcast Business has been able to diagnose and transform points of friction within their delivery and reporting processes. In this session, we will discuss how a Cloud-based solution has allowed Comcast to identify and resolve deviations in their supply chain operations.

- Gain end-to-end transparency across their Enterprise Inventory System
- Take machine learning-prescribed actions to accelerate the performance of their enterprise
- Resolve supply chain discrepancies to provide a better customer experience



**Kelly Ann Keating**  
Business Architecture  
& Process Manager for  
Supply Chain  
Comcast Business

*A Case Study  
Brought to you by*



12:20 - 12:55 pm

### The Role of Data and Analytics in Driving Walmart's Supply Chain

- Walmart Supply Chain's Data and Analytics Strategy and Roadmap
- The importance of robust data governance
- End-to-end cost to serve visibility



**Bill Mines**  
SVP Finance Strategy/ Supply Chain  
Walmart



**Jackie Guan**  
Sr. Director of Supply Chain  
Walmart



**Juan Gomez**  
Sr. Director, Supply Chain Finance  
Walmart



12:55 - 1:55 pm **Lunch-And-Learn Roundtable Discussions**

Themed lunches are sponsor- or delegate-led roundtable discussions on specific industry issues and challenges during Day One's lunch hour. Each roundtable will be led by an expert in the field. Limited seating is available, so please sign up for your preferred topic on site. Choose from:

**Supplier Risk Management**



**Ron Gregorsok**  
VP, Supply Chain  
Management  
**AmerisourceBergen**

**Navigating the IMO 2020 Mandate –  
Leveraging Market Data to Manage  
Volatile Costs**



**Matt Balzola**  
VP – Go To Market  
**Breakthrough**

**Women in Supply Chain:  
The Myth of Having It All**



**Jennifer Garvin**  
VP Supply Chain  
**Christiana Care  
Health System**

**Carrier Challenges  
and Regional Carriers**



**Dena King**  
VP of Business Development, Central US  
**Daniel Sayne**  
VP of Business Development, Western US  
**Green Mountain Technology**

**Building Customer-Centric  
Warehouse Networks that  
Work from the Ground Up**



**Dennis Snyder**  
General Manager  
**Kohler**

**How to Ensure Your Digitization  
Initiatives Are Set Up for Success**



**Jaime Urquidi**  
CPG Industry Lead  
**Parseable**

**Automating Your Supply Chain:  
Separating the Science from the  
Science Fiction**



**Michael Aldrich**  
EVP, Business  
Development &  
Operations  
**Penn Power Group**

**Innovating Your U.S./Canada  
Shipping Strategy**



**Paul Tessy**  
SVP  
**Purolator International**

**Best Practices to Optimize  
Logistics Across a Diverse  
International Footprint**



**Josh Sell**  
SVP of Distribution,  
Logistics, Commodities  
and Industry Affairs  
**Quality Supply Chain  
Co-op, Inc.**

Refining Strategic Sourcing  
in the Era of Intelligent Analytics

**Raytheon**



**David Wilkins**  
VP, Contracts  
and Supply Chain  
Raytheon Company

Optimize Logistics and Put  
Customers at the Heart of Your  
Digital Supply Chain

**THE BEST RUN**



**Martin Barkman**

SVP, Global Head of Solution  
Management, Digital Supply Chain

**Bill King**

Solution Manager, Transportation  
Management - Digital Supply Chain  
and Manufacturing  
**SAP**

Strategies to Digitize  
Your Supply Chain



**WISCONSIN**  
UNIVERSITY OF WISCONSIN-MADISON



**Wayne Thompson**  
Practice Director,  
Supply Chain  
Management  
University of Wisconsin-  
Madison

The Difference Between S&OP  
and IBP 'Process' Versus 'System'

**Vanguard Software**  
CORPORATION



**Brian Lewis**  
EVP of Vanguard  
Software  
Vanguard Software

1:55 - 2:30 pm

**Delivering Innovation That Matters to You**

- Transforming the supply chain as part of our strategy of health technology leadership
- Developing our people's talents and building the key capabilities
- While keeping sustainability front and center

**PHILIPS**



**Sophie Bechu**  
EVP, Chief  
of Operations  
Royal Philips

2:35 - 3:10 pm

**How to Modernize the Supply Chains We Depend on Most**

- Paper, textiles, industrial materials, food supply: When your product or commodity is one of the world's most enduring, your supply chain may be the last thing to be touched by technology
- As global trade becomes more interconnected and complex, and businesses and consumers alike expect 2-day shipping, the product and commodity supply chains we depend on most must utilize new technologies and partnership models to survive
- Discuss how companies can integrate technologies such as ML, real-time collaboration and communication, and form new partnerships to build a more efficient, modern supply chain

**WORKSHOP  
BREAKOUT  
ROOM 1**

**flexport.**



**Kaitlyn Glancy**  
SVP and General Manager  
of Northeast  
Flexport

2:35 - 3:10 pm

**WORKSHOP  
BREAKOUT  
ROOM 2**

### Five Things Business Leaders Need to Know About Sustainability, Transparency, and The Modern Consumer

- A profile of the modern consumer and the implications for your business
- Real-world sustainability use cases for plastics reduction and water reuse
- A model for accelerating data exchange across your extended enterprise to increase visibility and proactiveness  
Increase return on existing IT investments
- The opportunity for digital partnership between Sourcing, Supply Chain, and Marketing



ICIX



**Elliott Yama**  
VP, Marketing  
**ICIX**

2:35 - 3:10 pm

**WORKSHOP  
BREAKOUT  
ROOM 3**

### The Future of the Digital Workforce

- How is Robotic Processing Automation (RPA) changing the way businesses operate?
- Envisioning what RPA and AI can do together to improve your workflow processes
- Maintaining and improving employee morale in a working environment undergoing rapid change
- Allowing innovation to drive bottom line performance as your organization advances into the future



**Mike Minelli**  
VP, Sales  
**Automation Anywhere**

3:10 - 4:25 pm

### Pre-Arranged One-to-One Meetings

3:15 pm – 3:35 pm: Meeting Slot 5 / Networking

3:40 pm – 4:00 pm: Meeting Slot 6 / Networking

4:05 pm – 4:25 pm: Meeting Slot 7 / Networking

4:30 - 5:05 pm

### How to Build a Winning Digital Supply Chain Strategy

- Walk through geopolitical and economic forces motivating investment in resilient supply chain operations
- Discuss the 'Design to Operate' value scenario, a technology-driven approach to improve operational visibility and customer intelligence from end-to-end of a supply chain
- Illustrate how enabling technologies such as IoT, Machine Learning, Blockchain, and Big Data analytics all fit into a larger framework and engage with a digital core that translates accurate information into flawless execution
- What does embedding these intelligent technologies into business processes and the extended ecosystem look like in real terms?

**THE BEST RUN**



**Martin Barkman**  
SVP, Global Head of Solution Management,  
Digital Supply Chain  
**SAP**

5:10 - 5:45 pm

**BREAKOUT  
ROOM 2**  
VALUE  
OPTIMIZATION

**How To Drive Supply Chain Transformation by Leading with Values**

- Learn how Clif Bar transformed their supply chain by leaning into their values
- Incorporating community, people and sustainability into supply chain design and day-to-day work
- Translate your company's values into an operating and supply chain model
- Maximize employee retention by engaging team members with purposeful goals and work
- Drive value to the business while motivating employees and resonating with customers



**Mike McLaughlin**  
*EVP, Food Supply  
Clif Bar & Company*

5:10 - 5:45 pm

**BREAKOUT  
ROOM 3**  
TALENT &  
TECHNICAL  
ENABLEMENT

**Disrupting Ourselves: Bringing Change to a 154-Year-Old Company**

- How is Cargill using its supply chain to transform from a holding company into an integrated operating company?
- Building supply chain talent to enable change
- Driving change in a culture of "optionality" by building trust and credibility
- Delivering value through the implementation of integrated business planning



**Mark Ratcliffe**  
*VP, Global Business Operations  
& Supply Chain  
Cargill*

5:45 - 7:00 pm

The Elementum logo, featuring a stylized blue and green circular icon next to the word "elementum" in a lowercase, sans-serif font.

Proud Sponsor  
of the

*Drinks Reception*

A row of six different cocktails in various glasses, including a red cocktail, a yellow cocktail, a green cocktail, a purple cocktail, and two others.

6:45 pm

**EP Awards**

The EP Awards logo, featuring a gold circular icon with the letters "EP" inside, above the text "EXECUTIVE PLATFORMS AWARDS" and "SUPPLY CHAIN 2019".

*Join us for a Dinner Gala!*



7:15 - 8:25 am

## Registration and Breakfast

7:50 - 8:25 am

**BREAKFAST  
WORKSHOP  
BREAKOUT  
ROOM 2**

### How AGILE is Your Supply Chain?

Learn how you can easily identify and react to DISRUPTIONS such as:

- Demand/supply Imbalances
- Transportation Delays
- Import/Export Holds, Customs Delays, Tariff Changes

What's needed? A CONNECTED SUPPLY CHAIN, powered by a multi-enterprise network of demand, supply, logistics and global trade ecosystems where data from disparate systems is harmonized and made machine ready for intelligent applications.

The result? Real BUSINESS IMPACTS including:

- Decreased Expedites
- Improved On-time in Full (OTIF)
- Decreased Inventory



**Josh Betz**  
AVP of Solutions Consulting  
**E2open**

8:30 - 8:35 am

### Chair's Opening Remarks



**Walter Charles**  
Chief Procurement Officer  
**Allergan**

8:35 - 9:10 am

### Is Supply Chain Speed a Competitive Advantage?

- How Walmart will achieve a digitally-connected supply chain and deliver seamless product flow from suppliers to our customer
- Not every product is created equal. At Walmart we make data-informed trade-offs to ensure the customer always wins
- Challenges that come with balancing speed-to-shelf and cost efficiency



**Monique Picou**  
SVP US Flow  
**Walmart**

9:10 - 9:45 am

### Sustainable Beauty of Complexity

- An overview of L'Oreal as a whole – our brand portfolio, number of distribution points, number of Launches, etc. – to illustrate the scale and complexity of our business
- Our journey to Carbon Neutral in 2019 across our manufacturing plants and DCs - A closer look at the addition of our Biogas project to our renewable energy portfolio
- Insight on key corporate initiatives such as Urban Transportation and the modernization of our Physical Distribution network



**Rahquel Purcell**  
SVP Supply Chain  
Americas  
**L'Oreal**

## ROOM 1 CHAIR



**Walter Charles**  
Chief  
Procurement  
Officer  
**Allergan**

## ROOM 2 CHAIR



**Mike Raftery**  
CEO  
**SCM Connections**

## ROOM 3 CHAIR



**Matthew Liotine**  
Professor of Supply Chain  
**University of Illinois at Chicago**

9:50 - 10:25 am

### BREAKOUT ROOM 1 PROCESS PLANNING & DESIGN

#### Digital Tools to Improve Logistics Visibility in the Supply Chain

- Understanding how Dell's flexible supply chain ecosystem allows it to respond and adapt to changing circumstances
- What is an integrated engagement model, and how do you put the theory into practice to nurture ongoing supply chain innovation?
- Discussing how automation and the emergence of smart technologies are accelerating the path to supplier maturity
- Co-Developing new capabilities to reduce inventory, cycle times, and supply chain variability



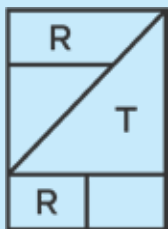
**Tom McKenzie**  
VP, Global Fulfillment  
& Logistics  
**Dell Technologies**

9:50 - 10:25 am

### BREAKOUT ROOM 2 VALUE OPTIMIZATION

#### Thinking About the Customer and Sustainability as We Grow Our Subscription Business

- Walking through Rent the Runway's innovative business model and discussing the supply chain challenges and opportunities inherent in doing what we do
- Discussing how we are working toward a fully integrated end-to-end supply chain organization that focuses on speed, anticipates returns, cross-ships inventory in transit, all while also supporting the largest and most efficient dry-cleaning operations in the United States
- How do we plan to continue to grow and evolve to meet the needs of our customers?
- Illustrating our commitment to sustainability and reduce water usage and waste



**Marv Cunningham**  
Chief Supply Officer  
**Rent The Runway**

9:50 - 10:25 am

### BREAKOUT ROOM 3 TALENT & TECHNICAL ENABLEMENT

#### Harnessing the Power of AI and Big Data

- Offering an overview of our corporate strategy for digital transformation
- Discussing how leaders can transform raw data into forward-thinking insights
- Illustrating our journey with these new descriptive, diagnostic, predictive, prescriptive, and cognitive tools
- New capabilities: What are we doing now that we could not do before? What are we going to be able to do next?
- Sharing our success. What is the recipe for big results?



**Sumesh George**  
Head of Omnichannel  
Supply Chain & Logistics  
**7-Eleven Corporation**

10:25 - 11:30 am

#### Pre-Arranged One-to-One Meetings

10:30 am – 10:50 am: Meeting Slot 8/Networking

10:55 am – 11:15 am: Meeting Slot 9/Networking

Industry focus groups are informal moderated conversations among peers that occur during networking time outside the regularly scheduled conference agenda. There is no sign up. Delegates and speakers are welcome to opt into any focus group that interests them. The focus groups will take place in the corners of the Exhibition Hall in well-marked areas that include a sound barrier. All participants will be provided with wireless headphones to ensure everything said can be heard over the background noise of the Exhibition Hall.

### CONSUMER-INDUSTRIAL ELECTRONICS FOCUS GROUP

Moving From Reactive to Proactive  
Procurement Strategies

**lenovo.** **FOR**  
**THOSE**  
**WHO DO.**



**Grant Hoffman**  
Corporate VP,  
Supply Chain  
Lenovo

### ARTIFICIAL INTELLIGENCE IN SUPPLY CHAIN FOCUS GROUP

Accelerating Your AI Journey



**Joe Selle**  
AI Solution Lead  
IBM - Chief Data Office

### WOMEN IN SUPPLY CHAIN FOCUS GROUP

Women and Leadership  
in Supply Chain



**Tina Schoner**  
SVP & CPO  
Oshkosh Corporation

11:35 - 12:10 pm

### Supply Chain Planning Transformation the Latin-American Way

Headquartered in Mexico, global prepared foods company Grupo Herdez manufacturers and distributes a wide array of more than 500 food and beverage products. This session will walk through how Grupo Herdez developed an Integrated Business Planning (IBP) process to reduce complexity, maximize visibility and gain the flexibility to support company objectives.

Learn how Grupo Herdez used IBP to:

- Improved service levels
- Achieved faster, better decision making
- Optimize working capital

### WORKSHOP BREAKOUT ROOM 1



**Oscar Nafarrate**  
CIO  
Grupo Herdez



**Gerardo Franco**  
Supply Chain  
Director  
Grupo Herdez

*A Case Study  
Brought to you by*



11:35 - 12:10 pm

### Is Your Supply Chain Performance's Biggest Constraint Your Existing ERP System?

Often an ERP is merely a data repository for financial purposes, and there is limited trust in the operational information, and supply chains "run" their business on spreadsheets. This workshop will discuss:

- Learning how companies have turned their SAP investment into a Supply Chain performance asset without buying more software
- Understanding what can be done now to better align Demand, MRP and Supply operations to significantly improve product delivery
- Measuring the maturity of the organization use of SAP to establish a roadmap on how to gain supply chain efficiency improvements by optimizing the business processes
- Gaining benefit and savings from maximizing the current SAP and business processes to prepare the business for S/4 HANA and in doing so help pay for the S/4 conversion
- Showcasing real-world examples of 15% inventory reduction, 10% reduction in operating costs, 17% improved turns, and 20% increase in service levels

### WORKSHOP BREAKOUT ROOM 2



**Martin Rowan**  
Managing Partner  
Reveal USA

11:35 - 12:10 pm

**WORKSHOP  
BREAKOUT  
ROOM 3**



**Delivering End-to-End Innovation Excellence at Mondelez with Integrated Business Planning**

- Background and challenges faced at Mondelez
- Overview of the Integrated Business Planning process and where Innovation fits in
- Specific approaches taken at Mondelez to improve Innovation planning
- Benefits realized and lessons learned



**Vanessa Spring**  
Manager,  
Innovation  
E2E Planning  
**Mondelez  
International**



**Greg Spira**  
Principal  
**Oliver Wight  
Americas, Inc.**

12:15 - 12:50 pm

**Building Sustainability Into The Supply Chain**

- Developing a business case for sustainability
- Measuring and benchmarking environmental footprint across the supply chain
- Empowering suppliers and partners to validate and drive sustainability
- Enacting change at scale: Getting a seat at the table and working together to maximize impact



**ANHEUSER-BUSCH**



**Angie Slaughter**  
VP Sustainability, Logistics,  
SVC & Capabilities Procurement  
**Anheuser-Busch**

12:50 - 1:50 pm **Lunch-And-Learn Roundtable Discussions**

Themed lunches are sponsor- or delegate-led roundtable discussions on specific industry issues and challenges during Day Two's lunch hour. Each roundtable will be led by an expert in the field. Limited seating is available, so please sign up for your preferred topic on site. Choose from:

**Driving Value with  
Digital Procurement**



**Walter Charles**  
Chief  
Procurement  
Officer  
**Allergan**

**Supplier Review: How to Prioritize  
Suppliers Based on Risk**



**Paul King**  
President of VCN  
Packaging  
& logistics, 3PL  
**CBD Plus USA**

**Dell's Digital Supply Chain  
Transformation Journey**



**Andre Soldo**  
VP, Global  
Operations Strategy  
**Dell Technologies**

**The Technical Backbone  
of a Digital Transformation**



**Piyush Patel**  
VP, Supply Chain  
Management  
**Eaton Corporation**

**Challenges in International  
Supply Chain Management**



**Robert Marton**  
VP Operations  
**Hyperice, Inc**

**Sales and Supply Chain Teams  
Collaborating for Change**



**Ted Jackson**  
VP of Operations  
**Novolex**



**Control Towers: A Path to Advanced Visibility and the Autonomous Supply Chain**



One Network Enterprises™

**Clay Frisby**  
Regional VP  
One Network Enterprises

**Accountability and Buy-In from Executive to Functional Leadership**



**Darlyne Freedman**  
VP Strategic Sourcing  
and Procurement  
Ruiz Foods

**Improving Data Access and Transparency with Strategic Suppliers**



**Bob Masching**  
Chief Supply Chain  
Officer  
The Nature's Bounty  
Company

1:50 - 2:25 pm

**Supply Network Versatility – Adjusting your Operating Strategies to the New Market Realities**

- The pace of change is accelerating, challenging previous assumptions to come up with new solutions
- Leadership going through constant disruption: rising transportation costs, low unemployment, demand volatility, and product proliferation
- Translating the business strategy of improved capacity, lead times, and service into financial and operational results
- Leveraging talent from concept to reality: Rethinking how we collaborate to harness the best ideas



**Ignacio Arranz**  
North America Product Supply Operations Director  
The Procter & Gamble Company

2:30 - 3:05 pm

**Panel: Cost Reduction Through Margin Improvement and Waste Elimination**

- Why do so many OpEx initiatives fail to achieve their goals or lose all momentum soon after hitting their targets?
- How do you make margin improvement and waste elimination everyone's job throughout an organization?
- Offering tactics and strategies to re-engage a workforce that has grown complacent and lost its culture of Continuous Improvement
- Discussing how new technologies fit into the larger conversation about how Lean Thinking is evolving
- Where do we want to be a decade from now, and what are we doing right now to get there?



**Walter Charles**  
Chief  
Procurement  
Officer  
Allergan



CardinalHealth™



**Jon Behm**  
VP Strategic  
Sourcing  
Cardinal Health



**Ned Reckamp**  
VP, Head of  
Supply Chain  
Management  
Continental  
Corporation



**Tracy Joshua**  
VP Procurement  
Kellogg's

3:05 - 3:10 pm

**Chair's Closing Address**



**Walter Charles**  
Chief Procurement Officer  
Allergan